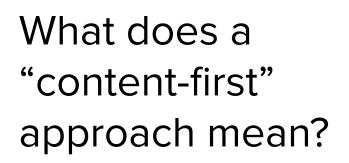
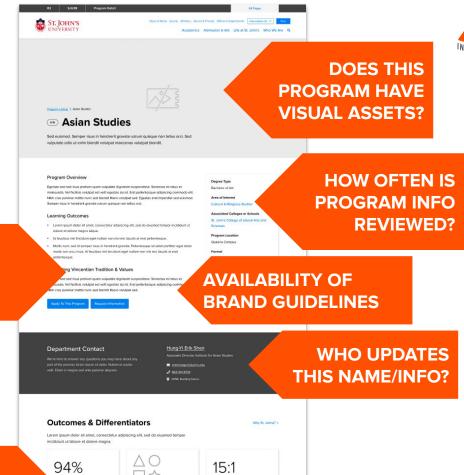


What does "content-first" mean?



- Realistic
- Sustainable
- Supported
- Defined & documented
- Holistic

ARE PROGRAMS AUTHORITATIVE CONTENT?



Student to Faculty Ratio

vestibulum moncus.

Tellus in has hobitosse plates dictums!

WHERE DOES THIS DATA COME FROM?

Post-Graduate Employment

vestibulum monous.

Optional Link >

Tellus in hac hebitosse platea dictumst

Unique Feature or Offering

sectively monthly

Optional Link >

Tellus in hac hebitesse platea dictums



POLL TIME!





How to empower content creators



Content Strategy

Translate a high-level brand platform into actionable content guidance

- 1. Our culture of courageous exploration empowers profound discovery.
- 2. We embrace and invest in all people in order to nurture remarkable growth.
- 3. Our dynamic vision for the future inspires brilliance.

COLOR	ATTRIBUTE	SAMPLE COPY
	Enthusiastic	Admissions: "Yay! We're so glad you're joining us!"
	Adventurous	Discover the North Country: "Discover new strengths as you explore the majestic Adirondacks."
	Empathetic	Covid-19 announcement: "We know this has been a very difficult year, and we appreciate your efforts."
	Helpful	Financial aid: "If you need a part-time job on campus, we can help you find one."
	Inspired	Faculty research: "Professor Chen's research opens a gateway to new worlds."
	Ambitious	Outcomes: "Our alumni are leaders in every industry."



Content Strategy

Explain and contextualize key principles that heavily influence content creation

Program detail

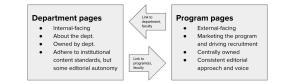
Purpose: Comprehensive overview of an academic program, geared toward prospects.

- Intro photo/video and overview copy
- Department link and contact info
- Program requirements
- Complementary and related programs, including common double majors
- Learning experiences: co- and extra-curricular experiences that contribute to the overall experience of this program
- **Featured story:** elevate authentic voices and provide social proof of program value
- **Career outcomes:** Highlight relevant data points or facts, such as hiring companies, licensure passing rates, average salaries
- Faculty
- **Checkerboards:** Callout or promotion of related pages, with impactful headline, copy, and image/video
- **Events** (taxonomy-driven)
- Student connection: enable prospects to connect directly with students
- Get more information/apply

Program Detail vs. Department Detail

Program pages are an essential marketing tool. Use them to bring to life the experience of studying this subject at St. Lawrence and the post-graduate benefits of doing so.

Program pages are related to but distinct from department pages.



FACTORS	PROGRAM DETAIL	DEPARTMENT DETAIL	
Primary audience	Prospective students	Current students	
User goal	What can I study? Do I want to study it at St. Lawrence?	How do I connect with this department?	
Key takeaways	Program overview, including high-level curriculum Career outcomes Experiential learning opportunities Social proof Sense of community	Contact information Faculty and staff listing Hours and location Student deadlines Events for students Learning outcomes Course descriptions	
CTAs	Apply	Contact	
Subpages	None	General pages, if needed	
Ownership	Communications, with input from department	Department, with input from communications	



Web Style Guides

Activate the brand strategy by providing actionable guidance for day-to-day content creation.

Headlines & Subheadlines

More like this:

Take Reasoned Risks (shows opportunity to be cutting-edge, while Serve While You Learn (active, highlights core value) A Close-Knit Campus with Big-City Convenience (celebrates locat Immerse Yourself in Learning (active, highlights experiential learni

Less like this:

A Tradition of Excellence (vague) Convenient Location (vague) Community Service Opportunities (uninspiring) Helping You Reach Your Goals (leans toward hand-holding)

Brand Attributes

The following table represents ways in which you can bring Widener's brand attributes to life through voice and tone of written content.

The classic writing adage of "show, don't tell" is important here. Rather than solely focus on institutional facts and descriptions of offerings, through thoughtful content creation and storytelling, you can engage visitors on a more personal level.

We are but not/yet	Content Characteristics
Plainspoken, yet sophisticated	 Avoid jargon and acronyms Avoid dense, complex blocks of copy that can alienate a reader Build trust through openness and clear communication, especially when conveying important information and processes (e.g. admissions deadlines, financial aid application); don't be obtuse - be approachable First person POV (we; speak direct to audience "you" not "student" or "students") for conversational tone



Content Templates

Write copy aligned to website structure in order to reduce content entry challenges, as well as to encourage consistency regarding brand and tone.

Tabbed items* [unlimited]: For each tab. you need a tab title and body content.

We recommend the following tab titles:

- Learning Experiences, which would include curricular and co-curricular programs like research and off-campus study
- Clubs & Organizations, which would include student activities that are relevant to the subject
- Internships, which would include internship programs that are relevant to this topic as well as companies and organizations where current or recent students have interned

Again, this is a recommended default framework, but you may have other sections for specific programs.

Learning Experiences

Living Lab

So many environmental studies classes make good use of our 110-acre Living Lab, whether it's observing amphibians in our wetlands to shearing sheep for an eco-fiber course.

Research

Dig deeper into environmental topics or pressing issues through research, either during the semester or as part of a paid summer fellowship. You may even get to co-author a paper with a faculty mentor like Ethan Collins '18 did; he and his professor Peter Pettengill collaborated on a study about visitor impact to the Adirondack Park.

Senior Year Experience (SYE)

Turn your passion into a project with a Senior Year Experience, For example, Emma Brandt '20 went on a multi-day backpacking trip with a faculty advisor for her SYE. They recorded data on the impacts of camping around Cranberry Lake, such as exposed soil, trash, and the number of fire pits. They compared their findings with historical data, and Emma drafted a paper for journal submission.

Nature Up North

This community-based organization housed at St. Lawrence connects people to the North Country environment through citizen scientist projects and outdoor adventures -- and it offers internship and volunteer opportunities for environmental studies majors like you.

Learning Experiences to **Prepare for Your Career**

The very nature of the environmental studies major means plenty of hands-on learning. We also take full advantage of our North Country location and our strong alumni network to provide opportunities.

Learning Experiences

Internships & Volunteering

Off-Campus Study

Clubs & Organizations

Living Lab

So many environmental studies classes make good use of our 110-acre Living Lab, whether it's observing amphibians in our wetlands to shearing sheep for an eco-fiber course.

Visit the Lab

Research

Dig deeper into environmental topics or pressing issues through research, either during the semester or as part of a paid summer fellowship. You may even get to co-author a paper with a faculty mentor like Ethan Collins '18 did; he and his professor Peter Pettengill collaborated on a study about visitor impact to the Adirondack Park.

Explore Research



Content Training

Having well-trained and appropriately empowered content editors is the key to a successful, consistent publishing strategy. Web content training can address:

- Messaging and style (brand expression)
- Governance process
- Editorial process and content planning
- Usage of content templates to ensure stylistic consistency and alignment to site structure



Content Training

Training activities give content creators a hands-on opportunity to apply branding and content strategy concepts in a learning environment.



International Student Services supports the intellectual, ethical, personal, and social development of St. Lawrence's international students as they explore their place and purpose as engaged learners in a diverse and interdependent University and world.

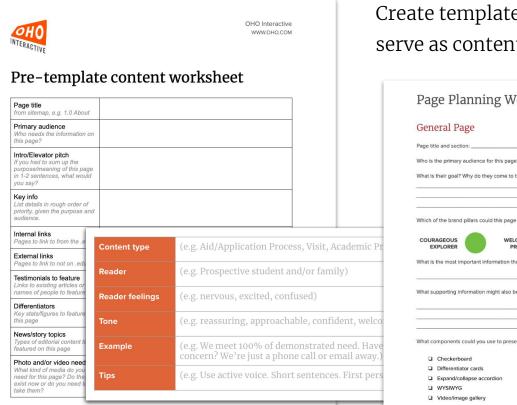
New page:

"Support for International Students"

- In the Student Life section
- Who is the primary audience for this page?
- What is their goal? Why do they come to this page?
- Which brand pillar(s) should this page reflect?
- What is the most important information that users are looking for when they come to this page?
- What supporting information might also be helpful?
- What components should we use to express that supporting information?
- How would you prioritize those components?



References and Support



Create templates and documents that can serve as content strategy "cheat sheets"

> Page Planning Worksheet ST LAWRENCE

Who is the primary audience for this page?

What is their goal? Why do they come to this page?

Which of the brand pillars could this page represent? Circle all that

WELCOMING PROVIDER

What is the most important information that users are looking for w

What supporting information might also be helpful?

What components could you use to present this supporting informa-

		_
2	Checkerboard	Featured
٦	Differentiator cards	Faculty/st
2	Expand/collapse accordion	Testimoni
2	WYSIWYG	Contact C
2	Video/image gallery	Student C
2	News/story feature	

Page Planning Worksheet

Use this table to map out the content hierarchy on your page. This is like an outline that you can use when you gather or create the content for this page. The page starter always appears first, but you can organize the components in any order you like.

PAGE STARTER: These	sections will always appear at the top of the page.
	Page title
	Image or video (optional)
Intro te	ext (quick summary of the main point of this page)
	Body content
	Accordions (optional)
FLEXIBLE AREA: Use co goals for the page.	omponents as needed, in whatever order helps achieve your
Component name	How you'll use it



ST LAWRENCH



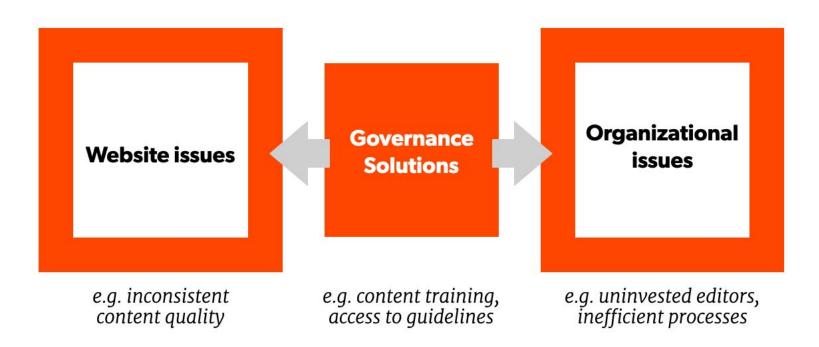
POLL TIME!





Web Governance

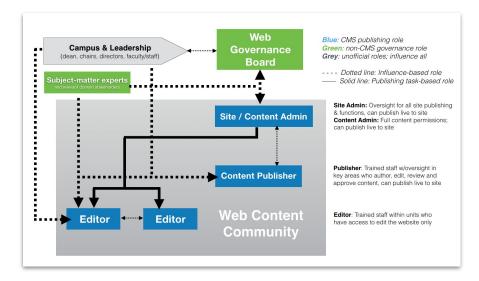
Governance repairs the bridge between organizational challenges and website effectiveness





Web Governance

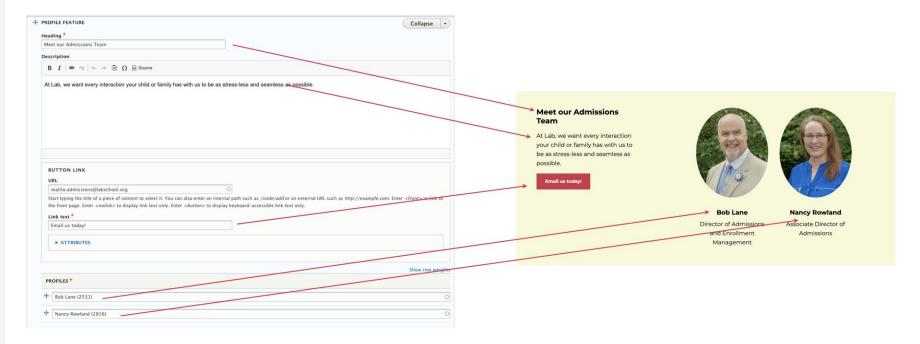
Clearly define website roles, responsibilities, and relationships — this in turn sets expectations and informs publishing protocol



Content Editors				
Overview	 Individuals granted access to create or revise content to be approved/published by the Content Publisher on the CMS. 			
Members	[to be provided]			
CMS Role(s)	Content Editor			
Responsibilities	 Content Process and Standards Create and revise web content with attention to appropriateness, quality, structure, brand, style, accuracy, and relevance, in consultation with Communications team, subject matter expert(s), and/or other relevant stakeholders, within designated user Group Complete revisions as directed by Content Publisher reviewing submitted content drafts Use content planning tools (e.g. content audit, editorial calendar, measurement frameworks / analytics reports), best practice, and institutional standards to guide content efforts Reference analytics data and other available information to guide decisions about website content Recommend page addition/removal to Communications team Consult with subject-matter experts, if necessary Management and Administration Communicate and coordinate with Communications team about website governance Advocacy and Education Maintain consistent skill level in knowledge of web content publishing and usage of CMS 			

CMS Author Interface

A clear and intuitive content authoring experience reduces friction in the publishing process







"Content-first" at West Virginia University

by way of "design-first"...



The "Marketing Ops" Team at WVU

"Marketing Ops" is a multi-disciplinary team that supports our recruitment and marketing teams. Our primary role is content management on the web.

• Roles:

- Team/Tech Lead (me)
- Content Strategist/Writer
- Digital Creative Lead
- Content Designer (part-time)
- Guiding principles:
 - Build Connections
 - Document and Share (to Scale Our Work/Impact)
 - Iterate and Evolve



WVU Design System

The WVU Design System is a set of principles and guidelines, as well as a collection of code and visual assets that make it easy to create consistent, WVU-branded websites.

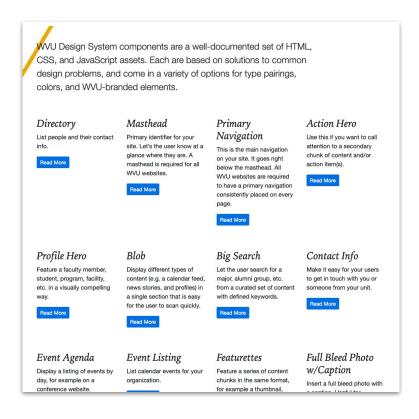
WestVirginiaUniversity. University relations / enfollment management	WestVirginiaUniversity, design system	Use / Download Contribute
Getting Started Capabilities - Work Culture and People - Brand Guide - Downloads Contact -	About Principles Getting Started Guidelines Utilities - C	omponents FAQs Q
tem / Brand Gude		A design system for WVU.
Mountaineers go first. It's our rallying cry. It's a challenge. It's a reminder of the rugged determination that		The WVU Design System is a set of principles and guidelines, as well as a collection of code and visual assets that make it easy to create consistent, WVU- branded websites.



Key to Design System: Components

A design system gives designers reusable components and patterns to build and manage projects at scale.

- New designs are quick to build due to reusing existing patterns and elements.
- Present a unified and consistent brand across platforms and channels.
- Less work "reinventing the wheel."
- Reference point for new hires and external agencies.





POLL TIME!



Components in Action

Design system components are combined like Lego blocks to create our web pages. The WVU home page features a number of common components:

- Masthead
- Navigation
- Hero
- Featurette grouping with featurettes
- Quicklinks group
- Student profile

₩estVirginiaUnive	rsity.		A-Z Index Calendars Direct Search WVU Search WVU Search th	ory Maps Shop Q
	OUR V	BE	pas • International About W	
Here, we're a big univer R1, Big 12 experience w own experiences and cr to a degree that opens of everyone fits and resour	sity with a small-school fr where you can carve out y eate your own path that i doors. The place where ces are at your fingertips	eel. An rour leads	X	
Ready to find it for your	sell / watch our video.			
Find Your Fit at WVU	-			
	<u>م</u>		<u>л</u> а	Ø
Acepty to WVU			arms and Majors	Confirm Admission
Apply to WVU	Visit WVU	Scholanship Chart Progra	ams and Majors	Confirm Admission
Apply to WAU	.ET US B	Scholanship Chart Progr E YOUR GI	wins and Majors	Confirm Admission
Apply to WAU	.ET US B	Scholanship Chart Progra	wins and Majors	Confirm Admission
Apply to WAU	.ET US B	Contracting Chart Contracting Chart Contracting Contracting	erre and Mejors UIDE NO Way. Graduate 3 for Stroke, Explore our 220 gr estimate costs, wait	School duate programs, ave application dy come Wate to to use that a re our facilities.
Againy is WAU	Activity Activi	Backwards Grant Appendix E YOOUR GU Be every step of the Image: State of the state of	errer and Mejors UUDDE Ne Way.	School date program, av applanter to ar holles.
Apply to WWI	An WAY AN WAY AN WAY AND AN	Cadadamia Gauri Comparison of the second of the s	erre and Mejors UUDDE De Way. Ar ways for wa	School date program, av applanter to ar holles.

Libraries

Transcripts

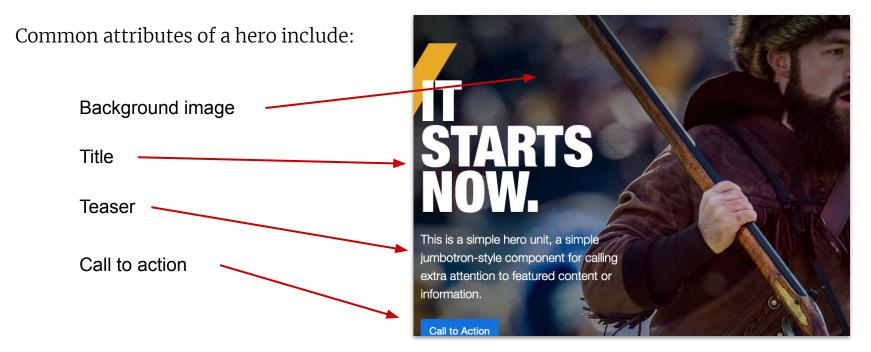
Calendar





Component Breakdown: Hero

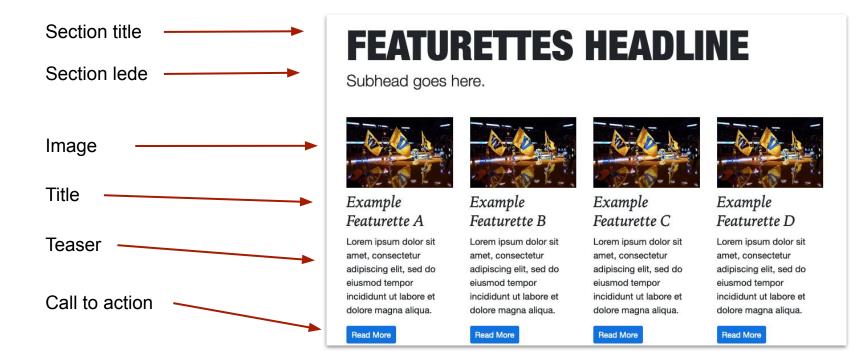
Our definition: A hero features the main content and call to action. This content should reflect the site's most important user need or goal.





Component Breakdown: Featurettes

Our definition: Feature a series of content chunks in the same format, for example a thumbnail, header, blurb, and call to action, that users can scan quickly.





Components: Design vs. Content

Components describe and standardize *content* as much as they describe and standardize *design*.



Design vs. Content: Featurettes #1

Design is layered on top of – and is an attribute of – *content*. Content authors are given the flexibility to find solutions. For example, does this layout fit the content/message?

FIND YOUR FRIENDS

No matter what your interests are, you'll find other students like you.



Campus Events

With activities like WVUp All Night, Big 12 athletic events, creative arts performances and guest speakers and artists, your biggest challenge will be fitting in everything you want to do.





Student Organizations

We have a student org for just about everything. Astronomy. Robotics. Roller derby, Quidditch. And if we don't have the group you're looking for, you can create your own.

Student Organizations Fraternities and Sororities



Service Activities

We offer thousands of ways to make a real difference through the Center for Community Engagement. See what ignites your passion to do good (and connect with others who feel the same way).

Center for Community Engageme



Design vs. Content: Featurettes #2

Or does this layout fit it better?



No matter what your interests are, you'll find other students like you.



Campus Events

With activities like WVUp All Night, Big 12 athletic events, creative arts performances and guest speakers and artists, your biggest challenge will be fitting in everything you want to do.





Student Organizations

We have a student org for just about everything. Astronomy. Robotics. Roller derby. Quidditch. And if we don't have the group you're looking for, you can create your own.

Student Organizations

Fraternities and Sororities



Service Activities

We offer thousands of ways to make a real difference through the Center for Community Engagement. See what ignites your passion to do good (and connect with others who feel the same way).

Center for Community Engagement



Design vs. Content: Featurettes #3

Or how about this one? *Design* is in service of *content*. And it's up to the content creator.

FIND YOUR FRIENDS

No matter what your interests are, you'll find other students like you.



CAMPUS EVENTS

With activities like WVUp All Night, Big 12 athletic events, creative arts performances and guest speakers and artists, your biggest challenge will be fitting in everything you want to do.





STUDENT ORGANIZATIONS

We have a student org for just about everything. Astronomy. Robotics. Roller derby. Quidditch. And if we don't have the group you're looking for, you can create your own.

ALSO SEE: Student Organizations

Fraternities and Sororities



Component-based Content Templates

Google Docs-based templates that match to design system components and patterns. One doc equals one page. A page can contain any number and combination of "blocks."

Block 1 - Hero

Image: Link to photos.wvu.edu.

Heading: VERY short. Two to five short words.

Intro:

First paragraph. 1-2 short sentences. What info are users expecting after click

Second paragraph. 1-2 short sentences. What do you want users to do now? I request for information form and/or buttons/links.

Call to action:

Primary Buttons (1-2 large buttons)

- Button Text 1 web address or section of this page that button should li
- Button Text 2 web address or section of this page that button should li

Choose primary button color: orange, blue or gray.

Block 2 - Featurette Grouping 1

The remainder of the page consists of featurette groups of 1, 2, 3 or more feat minimum, you must have one featurette grouping below your hero block.

Section Heading: Short heading above the featurettes.

Lede: Optional. 1-2 short sentences between the Section Heading and the fea

Number of Featurettes: How many featurettes will this section have?

Featurette Information

For each featurette, copy/paste the following and provide the requested inform featurette. Number the featurettes in the order they should appear on the page

Featurette 1

Image: Optional. Link to photos.wvu.edu or other source. Title: Required. What is this featurette about? Description: Required. What is your main message about this topic? What do people to do next? This space can be used for multiple paragraphs and can in

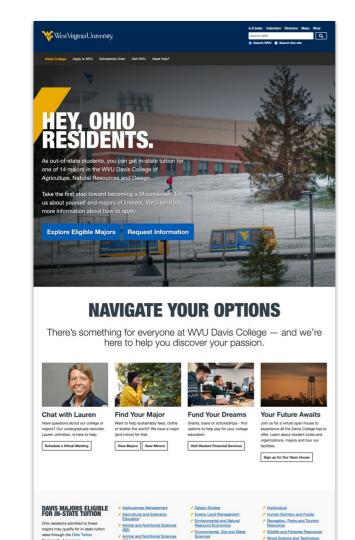
Buttons: Optional. Can have more than one.

CCTs in Action

Web pages in support of client's digital ad campaigns are one of our most common use cases for component-based content templates (CCTs).

CCTs give us an easy way to collaborate, avoid content blobs, ensures the client prioritizes their needs and speeds up time to launch.

This is an example of one college's campaign page for students from Ohio.



CCTs Breakdown: Hero

Block 1 - Hero

Image: https://photos.wvu.edu/Monthly-Photo-Galleries/2018-Photos/November-2018/35123-CJY-Campus-Winter-November-1/i-xDR3tbK

Heading: Are you in or out? / Hey, Ohio residents.

Intro: As out-of-state students, Ohio residents can get in-state tuition for one of 14 majors in the WVU Davis College of Agriculture, Natural Resources and Design.

Call to Action: Take the first step toward becoming a Mountaineer. Tell us majors of interest. We'll send you more information about how to apply.

Buttons/Links

Primary Buttons (1-2 large buttons)

- Button Text 1 Explore Eligible Majors (will go new block)
- Button Text 2 RFI (will go to their form)







CCTs Breakdown: Featurettes

Block 2 - Featurette Grouping 1

The remainder of the page consists of featurette groups of 1, 2, 3 or more featurettes. At minimum, you must have one featurette grouping below your hero block.

Section Heading: Navigate your options.

Lede: There's something for everyone at WVU Davis College - and we're here to help you discover your passion.

Number of Featurettes: 4

Featurette Information

For each featurette, copy/paste the following and provide the requested information for featurette. Number the featurettes in the order they should appear on the page.

Featurette 1

Image: Uploaded to Drive folder Title: Chat with Lauren Description: Have questions about our college or majors? Our undergraduate recruite Lauren Johnston, is here to help. Buttons: Optional. Can have more than one.

 Schedule a Virtual Meeting https://www.signupgenius.com/go/70a0f49acad23a7fb6-wvudavis

NAVIGATE YOUR OPTIONS

There's something for everyone at WVU Davis College - and we're here to help you discover your passion.





Chat with Lauren Have questions about our college or majors? Our undergraduate recruiter. Lauren Johnston, is here to help. (and minor) for that.

View Majors

Schedule a Virtual Meeting



View Minors



education.



Your Future Awaits

Grants, loans or scholarships - find Join us for a virtual open house to options to help pay for your college experience all the Davis College has to offer. Learn about student clubs and organizations, majors and tour our Visit Student Financial Services facilities.

Sign up for Our Open Hous

Component-based CMS

WVU has utilized a 3rd party platform, Contentful, to build a component-based content management system built around our components and building block structure.

Fields (20) JSON preview Sidebar Entry editors			
# Ab Title Short text	Entry title	Settings	
II Ab Snazzy Headline Short text		Settings	•
I Ab Lede Short text		Settings	•
II Snazzy Copy Long text		Settings	•
Primary Action Items References, many		Settings	•
II 🛐 Secondary Action Items References, many		Settings	•
II 😼 Feature Reference		Settings	•
Background Caption Long text		Settings	

Describing a hero component / block

Describing a page that's built with blocks

E	ditor 🗠 References	🖏 Tags	
Slug	l.		
са	mpaigns/davis/ohio		
20 c	haracters	Maximum 256 cha	aracters
Don	't add a slash to the begin	ning or end of the slug.	
Bloc			
Bloc			
Bloc	Blocks - Blank	PUBLISHED	
]
	Blocks - Blank		
	Blocks - Blank Davis College Camp Blocks - Hero	aign - Navigation	
	Blocks - Blank Davis College Camp Blocks - Hero	aign - Navigation PUBLISHED aign - Ohio Reciprocity Hero - Campaigns	





Component-based CMS: Hero

fill'>Explore Eligible Majors <a

Title			
Davis College Campaign - Ohio Reciprocity Hero - Campaigns			
58 characters	Maximum 256 characters		
Snazzy Headline			
Hey, Ohio residents.			
20 characters	Maximum 256 characters		
Lede			State.
) characters	Maximum 256 characters	HEY. OHIO	
Snazzy Copy		HEY, OHIO RESIDENTS.	
	Editor Preview	As out-of-state students, you can get in-state	e tuition for
H B I ™ ≔ ⊨ ඏ …	🖬 Insert media 🖌 🔀	one of 14 majors in the WVU Davis College of Agriculture, Natural Resources and Design.	
		Take the first step toward becoming a Mounta	aineer. Tell
As out-of-state students, you can get in-state to majors in the WVU Davis College of Agriculture, M		us about yourself and majors of interest. We'l more information about how to apply.	Il send you
Design.			
Take the first step toward becoming a Mountainee	r. Tell us about yourself	Explore Eligible Majors Request In	nformation
and majors of interest. We'll send you more info apply.			



Next Steps at WVU

We hope to continue on the path of "content-first." As a central organization we have many tools that we use that we hope to open to more groups like:

- **Expanding the "cheat sheets" and training related to our CCTs:** This has been great for our team. We need to encourage others to do it for all-the-things. We've received positive feedback so far.
- **Releasing our content catalog and content calendar:** We have standardized collections like profiles, FAQS and programs within our component-based CMS. We need to show people what we have so they can contribute.
- Connecting authors to tools like Google Optimize, MS Clarity and Data Studio: "Fire and Forget" seems to be one of our great skills. We need to evaluate and iterate in order to truly improve our content.